TIMETH/FAIGHFR شواردة 1299/17/24 تاريخ :

دارد

پيوننٽ .



بسمه تعالي

جناب آقای دکتر اسدی لاری

قائم مقام محترم وزير در امور بين الملل ـ وزارت بهداشت، درمان و آموزش پزشكي

موضوع: پنجمین نمایشگاه داروئی و تندرستی سوریه

با سلام

احتراماً به پیوست تصویر نامه شماره ۸۴۷۹۰۷ مورخ ۹۶/۱۲/۱۷ سفارت کشورمان در بنوریه در خصوص برگزاری منجمین نمایشگاه داروئی و تندرستی توسط انجمن اطباء سوریه، جهت ملاحظه و هر گونه اقدام مقضى أيفاد مي گردد.

یگخهد ایرانی دستبار وزیر و مدیر کل خاورمیانه و شمال آفریقا

رونوشاد :

- استاد توسعه اقتصادی آیران با عراق و سوریه
- معاولت علمي فناوري زياست جمهوري ستاه توسعه عنوم و فناوري هاي شفاختي
- جزاب اقان حق بين مدير كل محترم هماهنكي و يايش روابط اقتصادي دوجانبه
 - 🦯 اتنق بازرگانی،صنایع،معانن و کشاورری ایوان معاونت امور بین المال



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In cooperation with:

Ministry of Health

Ministry of Higher-Education

Ministry of Defense

Ministry of Interior

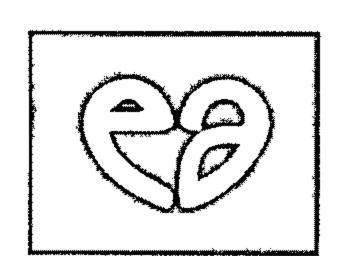
In conjunction with

-WEDHesith

5th Medical & Health Exhibition

Thursday 26 - Saturday 28 / April / 2018.

Dama Rose Hotel - Al-Mutanabi Hall



ORGANIZER



Introduction:

As a result of the importance attached by the Ministry of Health to heart disease and treatment, that lead to the opening of specialized centers for heart disease treatment. Those centers considered the most important in the Middle East.

Therefore, the preparation was done for launching the Eleventh Scientific Conference of Damascus Doctors Syndicate. This conference targets heart diseases and surgery headed by Dr. Husam Al-Shibli and Dr. Yasin Bani Al-Marja.

The Eleventh Scientific Conference includes a group of the most important medical specialties which deal with heart diseases field and its problems like:

Heart diseases and surgery: the diseases that heart patient suffers will be discussed as well as the most recent in heart surgery specialization. The axis is headed by Dr. Diad Al-Fa'ori.

Vessels: cardiovascular diseases and hypertension. The axis is headed by Dr. Mohammad Ali Al-Nahhas.

Thoracic diseases and surgery: talking about pulmonary artery pressure. The axis is headed by Dr. Bassam Darwish.

Gynecological diseases: heart diseases and their impact on pregnant women. The axis is headed by Dr. Rafael Ata Allah.

Radiology: the role of radiology in heart diseases and the interventional radiology will be discussed also. The axis is headed by Dr. Hassan Al-Sawaf.

Pediatric diseases: heart diseases in children. The axis is headed by Dr. Samir Sror.

Glands: the effect of diabetes on heart patients. The axis is headed by Dr. Younes Kabalan.

Eyes: the axis is headed by Dr. Rana Omran.

Oncology: the effect of chemotherapy and cancer on heart patients. The axis is headed by Dr. Maha Manashi.

Joints: the effect of joints diseases on heart patients. The axis is headed by Prof. Dr. Salwa Al-Sheikh.

Neurological: the effect of nerves inflammation problems on heart patients. The axis is headed by Dr. Imad Sa'ada.

Kidney: the effect of heart disease on kidney patients and treatment methods. The axis is headed by Dr. Rania Al-Derani.

Infectious diseases: the impact of infectious disorders on cardiac surgery and heart patient will be discussed.

The conference will also be accompanied by workshops.

The Scientific Conference will be accompanied by MedHealth Exhibition in its fourth session; which is considered one of the largest and most important medical exhibitions held in Syria.

This year, the world markets are targeted by attracting a group of foreign companies to display their products in the exhibition.

Place and time:

Inside Dama Rose hotel, which is considered one of the best hotels in Syria; inside capital Damascus.

Time: from Thursday 26/4/2018 till Saturday 28/4/2018, every day from 10 o'clock A.M. till 8 o'clock P.M.





-WED Health

The importance of participation:

Exhibitions considered one of the most effective devices to motivate the economy because they generate ideas regarding the study of industries in homeland. In which every year about /113.000/ exhibitions hold around the world, with /125.000.000/ attending and visitors; /1.000.000/ exhibitors.

Participating in specialized exhibitions internal and external, has a great importance for companies and economic factories to:

- · Acquire new customers.
- · Manage the relationship with doctors and pharmacists.
- Open new markets and access to new partners and agents.
- Enhance relationships with existing and potential customers.

Sign agreements between companies participating in the exhibition.

- Strengthen the brand of the institution.

- Strengthen and highlight the publicity.
- Display the latest medical products.
- Complete the transactions.
- · Increase local and foreign sales.
- Manage the relation with media means.

- The slice of participants:
- · Medical equipment companies.
- · Pharmaceutical warehouses.
- · Medical supplies and consumables.
- · Prostheses companies.
- Physical treatment equipment companies.
- Antiseptics and disinfectants companies.

- Pharmaceutical laboratories.
- Medical skin diseases companies.
- Hospitals.
- · Insurance companies.
- · Health and diet food companies.
- Service companies for medical sector

The slice of visitors:

- Members of Syria and Damascus Doctors Syndicate.
- · Members of Syria and Damascus Pharmacists Syndicate.
- Public and private hospitals managers.
- · Medical radiography centers.
- · Medical dispensaries.
- Medicine and Pharmacy Universities Managers.
- Medicine and Pharmacy students at Universities.
- · Sales and wholesale centers.

- Damascus and countryside doctors slice.
- Damascus and countryside pharmacists slice.
- Resident doctors in hospitals.
- · Medical laboratories.
- · Pharmaceutical warehouses.
- Medical Institutes students.



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Ways of participation:

- Participation inside stand with the available spaces:
- 8 sq. m.

• 9 sq. m.

• 16 sq. m.

- 18 sq. m.
- The stand is equipped with all accompanying supplies: (shelves, power sockets, lighting, tables, chairs, name panel, internet access and trash basket).
- The participant of 8-9 meters will have (table, 4 chairs, 2 lighting spots, trash basket, name panel in E & A, 3 power sockets)
- Every participant will have a free page inside the exhibition guide.
- It is possible to book additional advertising page inside MedHealth exhibition guide; for participated companies only.

Free Suggestions:

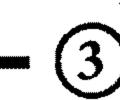
- The possibility of launching a new drug product, medical equipment or new medical service within the exhibition which will be highlighted by the media means.
- The possibility of signing an agreement between the companies involved to develop business between companies in order to benefit the improvement of medical sector; which will be highlighted by the media means.
- The possibility of selecting doctors participating in the conference to be presented a valuable gift by the participated company, where the subject is coordinated with the organizing company and documented by us with photographs.

Paid Suggestions:

- As ordered, it's possible to implement decoration for participated companies. (The decorations will be designed and executed by Soryntos Agency).
- Implementation of all designs and printing (brochures, folders, profiles of the company, visit cards, flyers, posters, adhesive vinyl, roll ups ... etc.); and the implementation of all types of advertising and promotional materials (designed and implemented by Soryntos agency).
- Provide accompanied equipment for the stand by renting them (large or small glass wardrobe, leather sofa set, small table, glass display tables, stand for placing brochures, special reception for the distribution of flyers, meeting table with chairs, moquette ...
- Provide accommodation for doctors or companies participating in Damascus (Dama Rose and Al-Qaisar hotel).

Costs:

- The cost of participating: 150\$. (per square meter).
- Sponsoring axis within the accompanying conference: 450\$.
- The cost of advertising page inside the exhibition guide: 100\$.
- The cost of presenting an introductory lecture about the company, pharmaceutical product or service: 250\$.









Advertising Campaign:

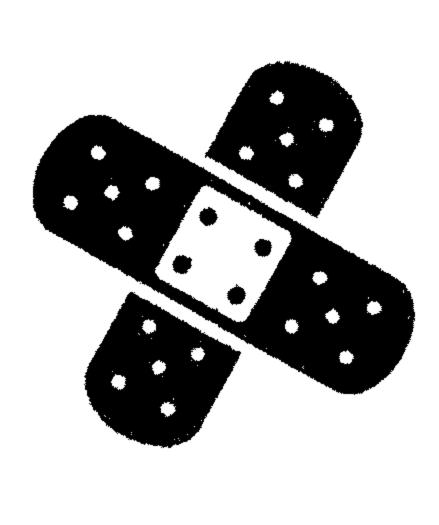
- Al-Alamia outdoors: (5 networks(for 14 days.
- Broadcasting announcement: Sawt Al-Shabab for 15 days; 10 times every day.
- TV advertisement: Syrian Satellite Channel, Syria TV1 and Syria Drama Channel for 7 days.
- Posters will be distributed on hospitals and medical centers.
- SMS directed to (doctors, pharmacists and warehouses).
- Roll ups at the hall entrances to inform about the exhibition.

Invitation cards to hospitals, medical centers, laboratories, dispensaries, radiology, doctors and pharmacists.

Media Campaign:

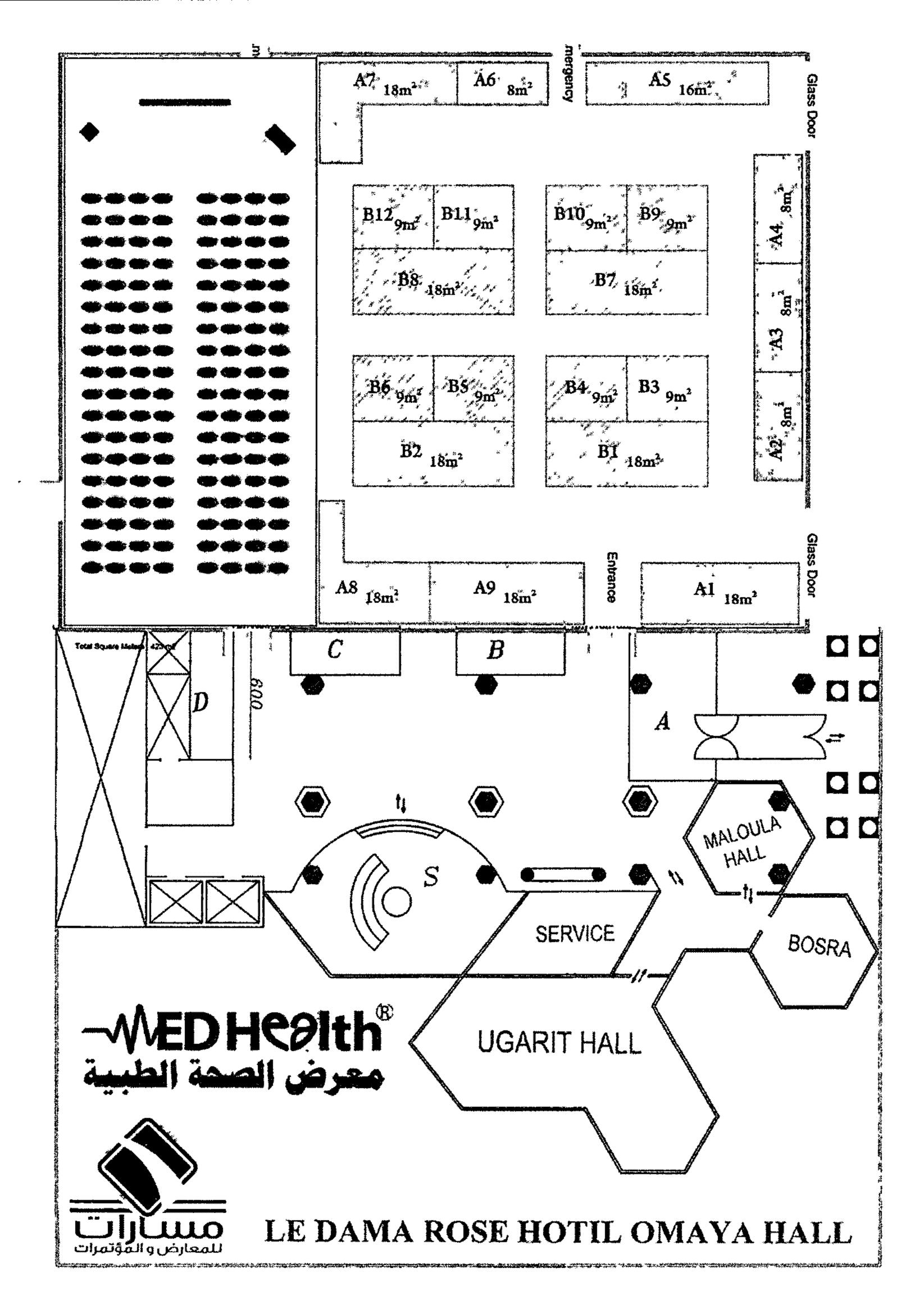
- Approaching to the official media in Syria (agencies and official newspapers).
- Directing to all local and international news agencies.
- Visual media coverage via TV stations.
- Audible media coverage via radio stations.
- Printed media coverage via newspapers and magazines.
- Electronic media coverage via news websites whether local, regional or international.











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شماره : ۱۱۵۱/۲۲۰/۸۴۷۹۰۷ تاریخ : ۱۳۹۶/۱۲/۱۷

تاریخ : ۱۶/۱۲/۱۷



پیوست: دارد

مفارت جمهوری اسلامی ایران - دمشق

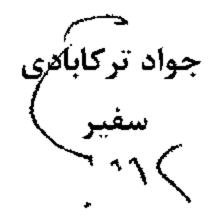
بسمه تعالى

اداره اول خاورمیانه و شمال آفریقا

موضوع: ارسال دعوتنامه جهت شرکت در نمایشگاه

با سلام

احتراما، بپیوست بروشور شرکت در پنجمین نمایشگاه داروئی و تندرستی که توسط انجمن اطباء سوریه شعبه دمشق که از تاریخ پنج شنبه ۲۶ آوریل لغایت شنبه ۲۸ آوریل ۲۰۱۸ مطابق با ۶ لغایت ۸ اردیبهشت ماه سال ۱۳۹۷ در هتل داماروز شهر دمشق برگزار خواهد شد، ارسال میگردد . خواهشمند است دستور فرمایید مراتب به اطلاع سازمانها و نهادهای ذیربط ارسال و از نتیجه این نمایندگی را مطلع نمایند.



رونوشت :

- اداره کل خاورمیانه و شمال آفریقا